

# Nate A. Weick

St. Paul, MN, 55105

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## EXECUTIVE SUMMARY

Aspiring real estate analyst pursuing a B.S. in Real Estate with a minor in Business Analytics at the University of St. Thomas. Experienced in market research, comparative analysis, and client-facing roles, with a strong foundation in real estate finance and data analysis.

## EDUCATION

**University of St. Thomas**, St. Paul, MN

September 2022 – Present

Opus College of Business

*Bachelor of Science in Real Estate*

Exp. May 2026

*Minor in Business Analytics*

- **GPA:** 3.91/ 4.0
- **Honors:** Dean's list honoree every semester
- **Relevant Course Work:** Financial Modeling, Real Estate Finance/ Investments, Real Estate Market Analysis, Real Estate Principles, Advanced Financial Management, Microeconomics, Macroeconomics, Forecasting, Decision Analysis, Accounting, Computer Science, Statistics, Management, Entrepreneurship, Critical Thinking in Writing

## EXPERIENCE

### **Real Estate Intern**

May 2025 –

August 2025

Property Executives Realty – Hudson, WI

- Conducted market research for a new regional office, identifying housing statistics, top-producing companies, and agents for recruitment initiatives.
- Conducted competitive analysis through interviews with rival firms to assess their business models and identify strategic differentiators.
- Shadowed multiple executive positions, gaining exposure to various facets of real estate operations and management.
- Acquired Wisconsin Real Estate License, demonstrating commitment to professional development and industry standards.
- Provided administrative and operational support utilizing software such as QuickBooks and SweetAssist.
- Gained proficiency in listing properties using the Multiple Listing Service (MLS).

### **Brand Ambassador**

September 2024 – Present

Canada Goose – Bloomington, MN

- Delivered excellent customer service in a fast-paced retail clothing environment with minimal supervision.
- Proactively guided customers through their shopping experience, offering product knowledge and personalized support.
- Collaborated effectively in team-based initiatives, contributing to store-wide success during peak hours and promotional events.
- Partnered with management to identify restocking priorities and ensure optimal product availability.
- Assisted in training new team members, ensuring consistent understanding of store procedures and expectations.
- Actively promoted featured products, increasing customer engagement and driving sales.

## ACTIVITIES, SKILLS & INTERESTS

**Technical Skills:** Pro Forma Modeling, Waterfall Modeling, Microsoft Excel, Outlook, Word, PowerPoint, R Studio, Power BI

**Certifications & Training:** Microsoft Excel Certification, WI Real Estate Salesperson License, Argus (In Process)

**Activities:** Real Estate Society, Highland Popcorn volunteer, Boy and Girls Club volunteer

**Interests:** Golf, Reading, Exercise, Football, Surfing, Piano